## Close Your Eyes How Old Are You?

What is Memory Age?

A permanent "memory photo" of how we mentally "See" ourselves versus how we actually look in the mirror

We asked 350 Women ages 30-70

hen vs. Now

to tell us how old they look in their minds

said their Memory Age is younger than their Actual Age

of which said 6-10 said 1-5 years younger years younger Memory Age Difference

A Look into the Decades shows

40%

## 20% 0%

Years



by how much older they actually look

BUT...

37% Were Surprised

## younger women were MORE LIKELY to be surprised by the difference between their Memory Age and Actual Age

UNDER 40 OVER 50



Career Success

Only

15%

of all

respondents

have tried injectables

to combat aging

are willing to spend

\$500-\$800

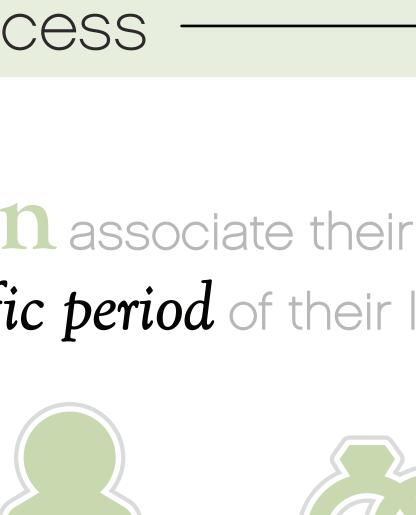
16%

Falling in Love

50%

were surprised that their

Memory Age was lower



29%

were surprised that their

Memory Age was lower

than their Actual Age



14%

Birth of Child

13%

Wedding

But

30%

of women

30-44

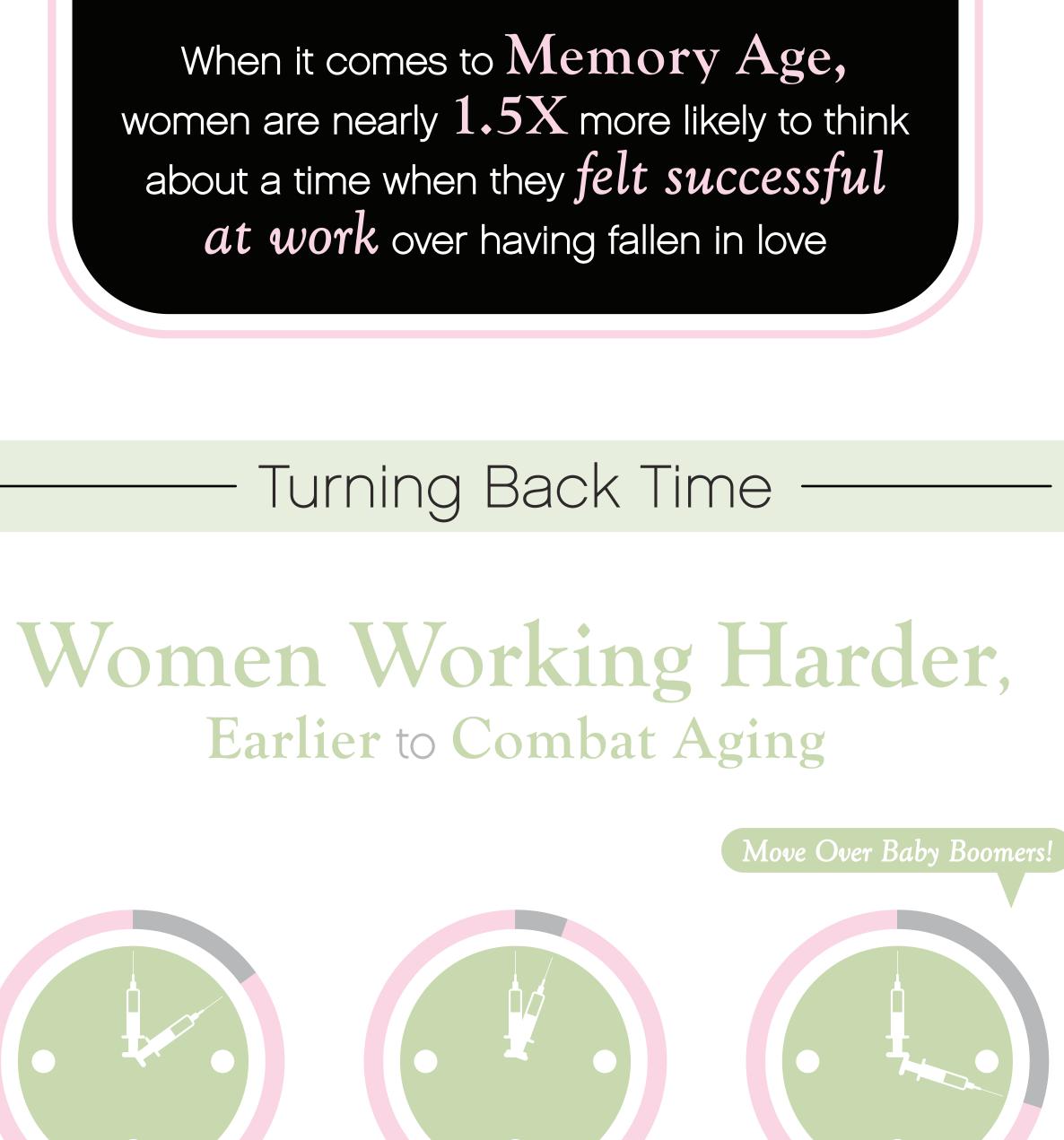
have tried injectables

to combat aging

11%

are willing to spend

over \$2,000



#1 Memory:

Career Success

Is it now more about climbing the

ladder, than getting to the alter?

Willingness to Spend to look like their Memory Age

15%

are willing to spend

\$800-\$1,500

(and ways to regain them)

Most women cite youthfulness, fewer wrinkles

and better skin as the main differences between

their Actual Age and their Memory Age

Less than

6%

of women

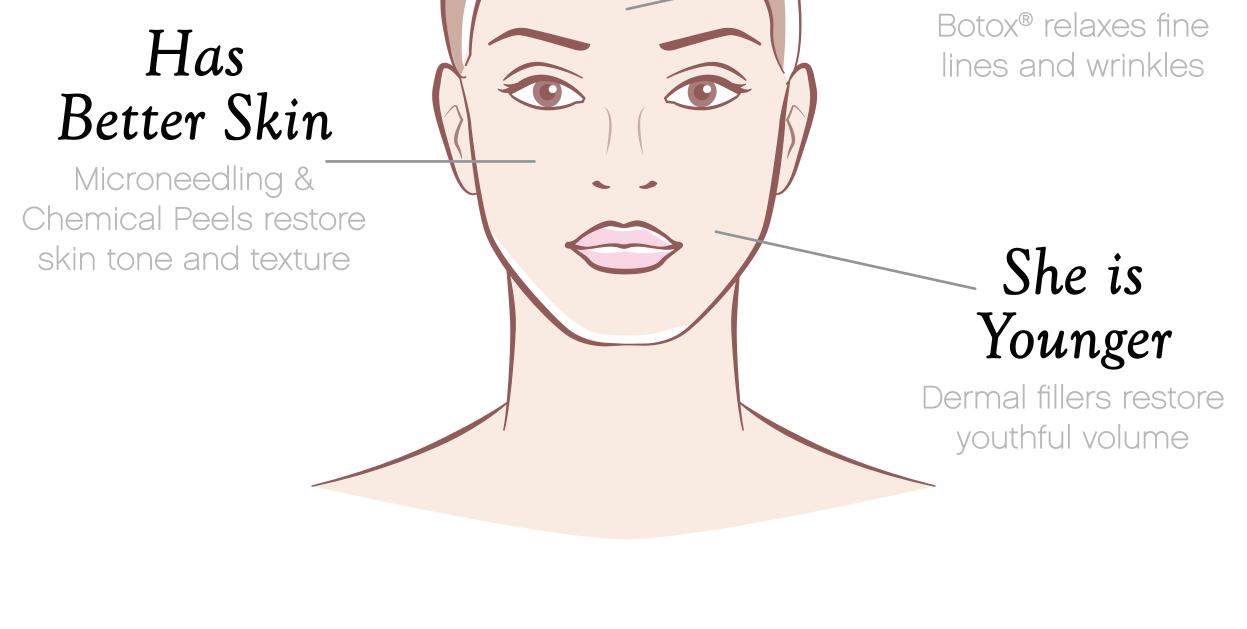
50-70

have tried injectables

to combat aging



Has Fewer Wrinkles





For more information on how to regain your Memory Age, visit skinbylovely.com/memoryage